

## California Stated Income Commercial Niche Sheet 2023

## **Highlighted Estimated General Terms**

100% Broker Protected: Protected on HUD and Loan Approval

Lending Area: California Only

MSA Area: ANY SIZE Metro, Suburban, (Rural (CBC) - No Dirt Roads Allowed)

Transaction Type: Purchase & Refinance

FICO Minimum: 400+ (Under 400 Please Call)

Default Situations: FC/Short sale/Forbearance/1 Day out of BK OK Property Type: All Commercial - Except No Underground Tanks

Loan Type: Commercial

Trust Deed Positions: 1st & 2nd Trust Deed

Minimum Exposure: \$300,000 1st - Call for Exceptions
Minimum Exposure: \$100,000 2nd - Call for Exceptions

Maximum Exposure: \$10,000,000

Occupancy Type: Tenant or Vacant - Can be Negative Performing
Occupancy Type: Owner Occ - Business Purpose Self-Employed Only
Maximum LTV / CLTV: 65% LTV/65% CLTV - Higher Leverage - Please Call

Seller Carrybacks: Allowed
Collateral+ /Blankets: Allowed
Multiple Borrowers: Allowed
Maximum Cash Out: \$5,000,000

No Title Seasoning: None for Cash Out - We Can Use New Appraised Value

Interest Rates: From 8.50%+ for Lowest Risk & Lower Leverage

Lender Origination From 2.50%+, Flat Fee Under \$150,000 Customary Fees: Title/Escrow, Prepaid Interest, 3rd Party Fees

Broker Origination: Lender Will Match Above 2.75%

Pre-Paid Costs: Not Applicable
Loan Length Terms: 3 Year Interest Only

Loan Exensions Avail: Yes - 12 Month Extensions Available for Good Payers

Reserves Seasoning
Down Seasoned Funds:
Down: Proof of Funds:
DTI &/Or DSCR+ %:

No Requirement
No Requirement
No Requirement

Purchase Gift Funds: Can Gift 99% of Loan Amount

Prepayment Penalty 6 Months of Guaranteed Interest Only - 1st 6 Months Prepayment Buydown 3 Months add 0.50% to Rate / NO PP Add 1% to Rate

Appraisal: Must Be Approved from Our Extensive List

Funding Time-Frame: 6 - 10 Days from Appraisal

Docu Documentation for a Term Sheet: 1003 and Tri-Merge Credit Report

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